FINANCIAL STATEMENTS

For the Years Ended June 30, 2004 and 2003

Federal Co	mmunications Commission	
Docket No. 64-	191 Exhibit No. 78-C	
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Disposition	$\begin{cases} \text{Identified} & 6/20/05 \\ \text{Received} & 6/22/05 (See Orange of See Orange $	rder FCC 34)
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CONTENTS

	Page
Independent Auditor's Report	1
Financial Statements	
Balance Sheets	2 - 3
Statements of Support, Revenue and Expenditures and Changes in Fund Balances	4 - 5
Statements of Cash Flows	. 6 - 7
Notes to Financial Statements	8 - 10
Supplementary Information	
Schedules of Functional Expenditures	12 - 13
Independent Auditor's Report on Compliance and on Internal Control Over Financial Reporting Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards	14
Independent Auditor's Report on the Schedule of Nonfederal Financial Support	15
Schedule of Nonfederal Financial Support	16



Member firm AICPA and CalCPA

INDEPENDENT AUDITOR'S REPORT

To the Board of Education
San Francisco Unified School District
San Francisco, California

We have audited the accompanying balance sheets of KALW-FM Radio (a California Public Telecommunications Entity Operated by the San Francisco Unified School District), as of June 30, 2004 and 2003, and the related statements of support, revenue and expenditures and changes in fund balances and cash flows for the years then ended. These financial statements are the responsibility of the Station's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America; the standards required by the Corporation for Public Broadcasting, Financial Reporting Guidelines; and the standards for financial statement audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KALW-FM Radio as of June 30, 2004 and 2003, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America and the standards required by the Corporation for Public Broadcasting, *Financial Reporting Guidelines*.

In accordance with Government Auditing Standards, we have also issued our report dated November 2, 2004, on our consideration of KALW-FM's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grants. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of our audits.

Our audits were performed for the purpose of forming an opinion on the basic financial statements of KALW-FM Radio taken as a whole. The accompanying schedules of functional expenditures are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Syncher + Company

November 2, 2004

BALANCE SHEETS June 30, 2004

		Operating Funds	s	Fixed Assets	Total (Memorandum
44	General	Trust	Grants	Fund	Only)
		ASSETS			
Current assets:					
Cash and cash equivalents					
(Note 1)	\$ -	\$ 643,772	\$ -	\$ -	\$ 643,772
Interest receivable	-	2,975	~	-	2,975
Grant receivable	-	45,000	-	-	45,000
Other receivables	-	15,094	-	-	15,094
Prepaid expenses		1,931		<u> </u>	1,931
Total current assets	-	708,772			708,772
Property and equipment					
(Notes 1 and 2):					
Furniture and fixtures	-	-	-	4,272	
Equipment	-			630,140	630,140
Total property and equipment				634,412	634,412
Total assets	\$	\$ 708,772	\$ -	\$ 634,412	2 \$ 1,343,184
	LIABILIT	IES AND FUNI) BALANCE	s	
Current liabilities:					
Accounts payable	<u>\$</u>	\$ 153,182	<u>\$</u>	_ \$ -	\$ 153,182
Total liabilities		153,182	<u> </u>	<u> </u>	153,182
Fund balances:					
Investment in property and					
equipment	-	-	-	634,41	
Fund balances		555,590			555,590
Total fund balances		555,590	<u> </u>	634,41	2 1,190,00
Total liabilities and					
fund balances	\$ -	\$ 708,772	\$ -	\$ 634.41	2 \$ 1,343,18

BALANCE SHEETS (Continued) June 30, 2003

			<u>) per</u>	ating Funds				Fixed Assets	Total (Memorandum		
	Ge	neral ———		Trust	(Grants		Fund		Only)	
			£	ASSETS							
			•	LOGETS							
Current assets:											
Cash and cash equivalents											
(Note 1)	\$	-	\$	412,970	\$	11,804	\$	-	\$	424,774	
Interest receivable				6,466	_		_		_	6,466	
Total current assets		<u>-</u>		419,436		11,804				431,240	
Property and equipment											
(Notes 1 and 2):											
Furniture and fixtures		-		-		-		4,272		4,272	
Equipment			_					513,720		513,720	
Total property and											
equipment			_					517,992	-	517,992	
Total assets	\$		<u>\$</u>	419,436	<u>\$</u>	11,804	<u>\$</u>	517,992	<u>\$</u>	949,232	
	LIA	BILITII	ES A	AND FUND	ВА	LANCES					
Current liabilities:											
Accounts payable	\$	-	<u>\$</u>	38,814	\$		<u>\$</u>	<u> </u>	<u>\$</u>	38,814	
Total liabilities	·			38,814	_	<u>-</u>	_	-	- -	38,814	
Fund balances:											
Investment in property and											
equipment		-		-		-		517,992		517,992	
Fund balances		-		380,622		11,804	_			392,426	
Total fund balances		<u>-</u> _		380,622		11,804	· . -	517,992	<u> </u>	910,418	
Total liabilities and											
fund balances	\$	-	\$	419,436	\$	11,804	\$	517.992	2 \$	949,232	

STATEMENTS OF SUPPORT, REVENUE AND EXPENDITURES AND CHANGES IN FUND BALANCES For the year ended June 30, 2004

	(Operating Funds		Fixed Assets (Total Memorandum
	General	Trust	Grants	Fund	Only)
SUPPORT AND REVENUE					
	\$ -	\$ 1,063,740	\$ -	\$ -	\$ 1,063,740
Donated facilities (Note 1)	155,988	-	-	-	155,988
Grants, Corporation for Public	,,			9	.00,,00
Broadcasting	-	-	195,918	-	195,918
Indirect administrative support			•		ŕ
(Note 1)	50,869	-	<u></u>	-	50,869
Interest income	-	19,909	-	-	19,909
Miscellaneous		16,979			16,979
Total support and revenue	206,857	1,100,628	195,918		1,503,403
EXPENDITURES					•
Program services:					
Programming and production	29,994	321,559	-	-	351,553
Broadcasting	112,797	228,605	60,459	-	401,861
Program information	3,599	39,896	-	-	43,495
Management and general	60,467	305,984	60,459		426,910
Total expenditures	206,857	896,044	120,918		1,223,819
Excess of support and					
revenue over expenditures	-	204,584	75,000	-	279,584
Fund balances, beginning of year	-	380,622	11,804	517,992	910,413
Transfers, equipment acquisitions	s	(29,616)	(86,804)	116,420	
Fund balances, end of year	\$ -	\$ 555,590	\$ -	\$ 634,412	\$ 1,190,00

STATEMENTS OF SUPPORT, REVENUE AND EXPENDITURES AND CHANGES IN FUND BALANCES (Continued) For the year ended June 30, 2003

	()pei	ating Fund	s			Fixed Assets (Με	Total emorandum	
	General		Trust		Grants		Fund		Only)	
CUDDODT AND DEVENUE										
SUPPORT AND REVENUE Subscription and membership	\$ -	\$	908,333	\$	_	\$	_	\$	908,333	
Donated facilities (Note 1)	155,988	Ф		Ð	-	Ψ	_	Ψ	155,988	
Grant, Corporation for Public	155,766		•						155,700	
Broadcasting	_		_		104,205		_		104,205	
Indirect administrative support									,	
(Note 1)	48,667		-		_		-		48,667	
Interest income	-		27,610		-		-		27,610	
Miscellaneous			11,125	_		_	-	_	11,125	
Total support and revenue	204,655	_	947,068	_	104,205	_		_	1,255,928	
EXPENDITURES										
Program services:										
Programming and production			323,420		-		-		353,414	
Broadcasting	112,797		219,610		52,102		-		384,509	
Program information	3,599		38,992		-		-		42,59	
Management and general	58,265	_	287,111		52,103	_	-	-	397,47	
Total expenditures	204,655	. –	869,133	. -	104,205		-	-	1,177,99	
Excess of support and										
revenue over expenditures	-		77,935		-		-		77,93	
Fund balances, beginning of year	· <u>-</u>		313,076		11,804		507,603		832,48	
Transfers, equipment acquisition	s	_ -	(10,389) .		- -	10,389			
Fund balances, end of year	\$	_ 9	380,622	_	\$ 11,804		\$ 517,992	. :	\$ 910,41	

STATEMENTS OF CASH FLOWS

For the year ended June 30, 2004

		•••	<u>Opei</u>	rating Funds	S			ixed ssets	(Me	Total morandum	
	Gei	neral		Trust		Grants	F	Fund		Only)	
CASH FLOWS FROM OPERATING ACTIVITIES											
Excess of support and revenue											
over expenditures	\$	-	\$	204,584	\$	75,000	5	-	\$	279,584	
Adjustments to reconcile excess of support and revenue over expenditures to net cash provided by operating activities	:										
Changes in assets and liabilities:											
Interest receivable		-		3,491		-		_		3,491	
Grant receivable		-		(45,000)		-		_		(45,000)	
Other receivables		-		(15,094)		_		-		(15,094)	
Prepaid expenses		-		(1,931)		-		-		(1,931)	
Accounts payable		-		114,368		-		-		114,368	
Net cash provided by operating activities		<u>-</u>		260,418		75,000				335,418	
CASH FLOWS FROM INVESTING ACTIVITIES											
Acquisition of property and equipment		-		(29,616)		(86,804)				(116,420)	
Net change in cash											
and cash equivalents		-		230,802		(11,804)		-		218,998	
Cash and cash equivalents, beginning of year		<u>-</u>		412,970		11,804				424,774	
Cash and cash equivalents, end of year	\$	_	۲,	643.772	\$	_	\$	-	٩	643,772	

STATEMENTS OF CASH FLOWS (Continued) For the year ended June 30, 2003

	General	Ope	rating Funds Trust		Grants	Fixed Assets Fund	Total (Memorandum Only)
CASH FLOWS FROM OPERATING ACTIVITIES					,		
Excess of support and revenue over expenditures	\$ -	\$	77,935	\$	<u>-</u> · · §	-	\$ 77,935
Adjustments to reconcile excess of support and revenue over expenditures to net cash provided by operating activities:							
Changes in assets and liabilities:							
Interest receivable Receivable from SFUSD Accounts payable	- - -		1,119 89,096 6,321	_	-	- -	1,119 89,096 6,321
Net cash provided by operating activities			174,471	_			174,471
CASH FLOWS FROM INVESTING ACTIVITIES							
Acquisition of property and equipment			(10,389)	_			(10,389)
Net change in cash and cash equivalents	-		164,082		-	-	164,082
Cash and cash equivalents, beginning of year			248,888		11,804		260,692
Cash and cash equivalents, end of year	<u>\$</u>	·	\$ 412,9 <u>7</u> 0	= =	11,804	<u>\$</u>	<u>\$ 424.774</u>

(A California Public Telecommunications Entity Operated by the San Francisco Unified School District)

NOTES TO FINANCIAL STATEMENTS

For the years ended June 30, 2004 and 2003

NOTE 1 ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization - KALW-FM Radio (the Station) is a noncommercial public broadcasting radio station owned and operated by the San Francisco Unified School District. As a result, it is subject to the laws and regulations of the State of California and the policies of the San Francisco Board of Education. The Station's major source of revenue is from subscriptions and memberships.

Method of Accounting - The financial statements of the Station are prepared using the modified accrual method of accounting, under which revenues are recognized when they become available and measurable, and expenditures are recorded when incurred, except for sick and vacation pay, the values of which are recorded when paid. Contributions, gifts and grants that are unrestricted are recorded as revenue when received.

<u>Fund Descriptions</u> - The assets, liabilities and fund balances of the Station are reported in four self-balancing funds as follows:

Operating funds:

- General includes resources provided by the San Francisco Unified School District for the general operations of the Station.
- Trust includes resources provided by contributions of individuals and underwriting fees for the general operations of the Station.
- Grants includes grant resources provided by the Corporation for Public Broadcasting
 for the operations of the Station, and resources provided by the State of California for
 emergency broadcast services.

The Fixed Asset Fund includes resources invested in furniture and fixtures, the transmission satellite and broadcasting equipment.

<u>Cash and Cash Equivalents</u> - Cash is defined as cash in demand deposit accounts as well as cash on hand. Cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and investments so near their maturity that the risk of changes in value due to changes in interest rates is negligible. These are generally investments with maturity dates within three months of the acquisition date.

A portion of the cash balances of the Station are included in a commingled account held by the Treasurer of the City and County of San Francisco to the credit of the San Francisco Unified School District.

<u>Property and Equipment</u> - The Station records property and equipment at cost of acquisition or at their estimated fair market value on the date they are donated. KALW-FM Radio does not record the depreciation of property and equipment, and the Station has adopted a \$500 minimum threshold for capitalization.

(A California Public Telecommunications Entity Operated by the San Francisco Unified School District)

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2004 and 2003

NOTE I ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

In-Kind Contributions - Donated facilities include a transmitter and antenna site contributed by the City and County of San Francisco. This donation was recorded in both revenue and expenditures at estimated fair rental value. Donated facilities also include office, production and broadcasting space contributed by the San Francisco Unified School District. For the years ended June 30, 2004 and 2003, KALW-FM Radio recorded the value of the donated studio and office space as revenues and expenditures based upon the appraised value of the building and improvements to the San Francisco Unified School District.

In accordance with the Corporation for Public Broadcasting Financial Reporting Guidelines, KALW-FM Radio records as revenues and expenditures the value of donated volunteer services only when they create or enhance a nonfinancial asset and: 1) would typically need to be purchased by the Station if they had not been donated, and 2) require specialized skills and are provided by individuals with those skills who ordinarily charge fees for the same type of service donated.

Indirect administrative support from the San Francisco Unified School District consisted of an allocation of financial, accounting and certain other costs that benefitted the Station.

Accounts Receivable - It is the practice of the Station to expense uncollectibles only after exhausting all efforts to collect the amounts due. There is no allowance for doubtful accounts and management believes all amounts will be collected in full.

NOTE 2 PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

	Furniture and		
	Fixtures	Equipment	<u>Total</u>
Balance, June 30, 2002	\$ 4,272	\$ 503,331	\$ 507,603
Additions		10,389	10,389
Balance, June 30, 2003	4,272	513,720	517,992
Additions		116,420	116,420
Balance, June 30, 2004	<u>\$ 4,272</u>	\$ 630,140	\$ 634,412

(A California Public Telecommunications Entity Operated by the San Francisco Unified School District)

NOTES TO FINANCIAL STATEMENTS For the years ended June 30, 2004 and 2003

NOTE 3 EMPLOYEE RETIREMENT SYSTEMS

All permanent employees of the Station are eligible to participate in the employee retirement systems offered by the San Francisco Unified School District. The types of plans offered vary based on the employee's status and the eligibility of each plan. The employer-funded portion of contributions made to the employee retirement systems on behalf of KALW employees was \$18,183 and \$23,797 for the years ended June 30, 2004 and 2003, respectively.

NOTE 4 OPERATING LEASE

The Station entered into an operating lease for a photocopier on January 1, 2004. The lease term is 60 months. The lease expense for the year was \$3,893 in 2004.

Future estimated minimum lease payments for the current and succeeding years are as follows:

<u>June 30,</u>	
2005	\$ 6,216
2006	6,216
2007	6,216
2008	6,216
2009	3,108
	\$ 27,972

NOTE 5 LICENSE RENEWAL

The Station has been subject to a license challenge, resulting in the delay of the renewal of the Station's license with the Federal Communication Commission (FCC). As a part of the challenge, allegations have been made against the Station, including failure to maintain the Station's public file in accordance with FCC's rules. As of June 30, 2004, the remaining unsettled issues relate to 1) the failure to maintain the public file, 2) Equal Employment Opportunity (EEO) compliance, and 3) lack of candor.

Counsel has indicated that the outcome could fall within the following possibilities: (a) the renewal of the Station's license, with no hearing and no fine, (b) a fine based on any combination of the charges, with base penalties of \$10,000 for public inspection file violations, \$3,000 per occurrence for failure to file ownership reports (the contention is that two or three ownership reports were not filed), and \$27,500 for misrepresentation, or (c) a maximum fine of \$300,000 plus legal expenses associated with a hearing, and the loss of the license held by SFUSD.

As of the report date, counsel was involved in ongoing negotiations with the FCC to resolve the matter, but a probable outcome could not be determined. As such, no amount has been accrued for the loss contingency in these financial statements.

SUPPLEMENTARY INFORMATION

SCHEDULES OF FUNCTIONAL EXPENDITURES For the year ended June 30, 2004

		Supporting	Supporting			
	Programmin and Production	<u> </u>	Program Information Total		Services Management and General	Total
Salaries and employee benefits	\$ 226,179	\$ 126,661	\$ 27,142	\$ 379,982	\$ 72,377	\$ 452,359
Membership fees	# 220,17 9	108,374	J 2/,142	108,374	108,374	216,748
Office and other supplies	80,392	·	9,647	135,057	25,726	160,783
Onnated transmitter site	-	96,000	*	96,000		96,000
Administrative support	-	-	-	-	50,869	50,869
innual rental value	29,994	16,797	3,599	50,390	9,598	59,988
Contracted services	-	-	-	-	154,618	154,618
elephone	11,208	6,276	1,345	18,829	3,586	22,415
Repairs and maintenance	2,734	2,735	-	5,469	-	5,469
ravel and conferences	•	-	1,762	1,762	1,762	3,524
nsurance	1,046	<u> </u>		1,046	<u> </u>	1,046
	\$ 351,553	\$ 401,861	\$ 43,495	\$ 796,909	\$ 426,910	\$ 1,223,819

SCHEDULES OF FUNCTIONAL EXPENDITURES (Continued) For the year ended June 30, 2003

	 	Program	Services		Supporting	
	Programming and Production	Broadcasting	Program Information	Total	Services Management and General	Total
Salaries and employee benefits	\$ 222,116	\$ 124,385	\$ 26,654	\$ 373,155	\$ 71,076	\$ 444,231
Membership fees	J 222,110	102,349	20,054	102,349	102,349	204,698
Office and other supplies	66,616	37,305	7,994	111,915	21,316	133,231
Donated transmitter site	• · · · · · · · · · · · · · · · · · · ·	96,000	-	96,000	<u>.</u>	96,000
Administrative support	-	<u>.</u>	-	-	48,667	48,667
Annual rental value	29,994	16,797	3,599	50,390	9,598	59,988
Contracted services	-	-	•	-	138,096	138,096
Professional services	21,157	-	•	21,157	-	21,157
Telephone	10,173	5,697	1,221	17,091	3,254	20,345
Repairs and maintenance	1,976	1,976	-	3,952	-	. 3,952
Travel and conferences	-	-	3,123	3,123	3,123	6,246
Equipment	357	-	-	357	-	357
insurance	1,025		<u>-</u>	1,025		1,025
	\$ 353,414	\$ 384,509	\$ 42,591	\$ 780,514	\$ 397,479	\$ 1,177,993



Member firm AICPA and CalCPA

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Education
San Francisco Unified School District
San Francisco, California

We have audited the financial statements of KALW-FM Radio (a California Public Telecommunications Entity Operated by the San Francisco Unified School District) as of and for the year ended June 30, 2004, and have issued our report thereon dated November 2, 2004. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards required by the Corporation for Public Broadcasting, Financial Reporting Guidelines; and the standards for financial statement audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether KALW-FM Radio's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under Government Auditing Standards.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered KALW-FM Radio's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

However, we noted certain matters involving the internal control structure and its operations that we have reported to the management of KALW-FM Radio in a separate letter dated November 2, 2004.

November 2, 2004



Member firm AICPA and CalCPA

INDEPENDENT AUDITOR'S REPORT ON THE SCHEDULE OF NONFEDERAL FINANCIAL SUPPORT

To the Board of Education San Francisco Unified School District San Francisco, California

We have audited, in accordance with generally accepted auditing standards, the financial statements of KALW-FM Radio for the year ended June 30, 2004, and have issued our report thereon dated November 2, 2004. We have also audited the following Schedule of Nonfederal Financial Support (hereafter, "Schedule") for the year ended June 30, 2004, pursuant to the Public Telecommunications Financing Act of 1978. This Schedule is the responsibility of the management of KALW-FM Radio. Our responsibility is to express an opinion on this Schedule based on our audit.

We conducted out audit in accordance with auditing standards generally accepted in the United States of America; the standards required by the Corporation for Public Broadcasting, Financial Reporting Guidelines; and the standards for financial statement audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain assurance about whether the Schedule is free of material misstatement. An audit includes examining, on a test basis, evidence supporting amounts and disclosures in the Schedule. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall Schedule presentation. We believe that our audit provides a reasonable basis for our opinion.

The Schedule was prepared for the purpose of complying with the criteria for revenue established in the Corporation for Public Broadcasting's Fiscal Year 2000 Annual Financial Report Handbook of Instructions, and is not intended to be a complete presentation of KALW-FM Radio's revenue.

In our opinion, the Schedule mentioned above presents fairly, in all material respects, the nonfederal financial support of KALW-FM Radio for the year ended June 30, 2004, as defined by the Communications Act of 1934, as amended; and adheres to the appropriate source, form, purpose, and recipient criteria as described in the Corporation for Public Broadcasting's *Fiscal Year 2000 Annual Financial Report Handbook of Instructions*; and includes only amounts that are also included in KALW-FM Radio's financial statements for the year ended June 30, 2004.

This report is intended solely for the information of the Board of Education, management of KALW-FM Radio and the Corporation for Public Broadcasting and should not be used for any other purpose.

Bunker + Company

November 2, 2004

(A California Public Telecommunications Entity Operated by the San Francisco Unified School District)

SCHEDULE OF NONFEDERAL FINANCIAL SUPPORT

For the year ended June 30, 2004

SUMMARY OF NONFEDERAL FINANCIAL SUPPORT:			
1.	Direct Nonfederal Revenue (excluding in-kind contributions)	\$	1,099,047
2.	Indirect Administrative Support		110,857

In-Kind Contributions:

 City and County of San Francisco: Transmitter Site

 96,000

 Total Nonfederal Financial Support
 \$ 1,305,904